



DVTel Expands Smart Security Solutions Portfolio with New Line of HD Smart Cameras

See The Big Picture with Quasar Smart Cameras

Ridgefield Park, NJ, May 17, 2011 -- DVTel, Inc., multiple award-winning market leader in Smart Security Solutions for video surveillance, today announced it is releasing a new line of IP cameras that offers HD 720p and 1080p across the entire Quasar Smart Camera series.

DVTel's strong commitment to HD and Smart Camera Systems is demonstrated with the release of the most comprehensive line of products on the market today. With eight new full frame-rate, H.264 HD 720p and 1080p fixed and mini dome cameras, DVTel now offers a camera for every type of installation and environment.

All of the Quasar HD Smart Cameras are equipped with advanced tamper detection, video motion detection, edge-based smart search metadata, and 3D Digital Noise Reduction. Other features include up to seven days of recording on the edge, Wide Dynamic Range, and web-based camera configuration. For easier field installation and maintenance, the mini-domes have the option of motorized lenses. The Quasar HD Smart Camera series has the widest field of view in the industry today. Quasar cameras let you see The Big Picture by providing up to a 110° field of view.

The Quasar HD Smart Cameras are a part of the DVTel *Snap-In Camera System* with interchangeable housing modules. The flexibility of changing camera modules using the same coordinated camera housing system allows for upgrades from SD to HD without going through the expense of additional electrical wiring or construction.

DVTel's *Set It and Forget It* solution with auto-tune Smart Picture Quality (SPQ) settings ensures the highest picture quality across the widest range of operating conditions. The motorized lens options available on the Quasar Mini-Domes permit remote zoom and focus adjustments or just click-to-focus using fully automatic HD precision focusing.

With this new series of cameras comes a full complement of sales design tools available on DVTel's new Value Added Reseller (VAR) Partner Portal. In addition, DVTel is kicking off its new camera certification training to educate partners on better installation, operation, maintenance, and optimization techniques of the Quasar HD Smart Camera series.

"The Quasar Smart Camera Series' image quality was judged superior based on shoot-outs against some of the biggest names in the industry at a jet engine propulsion lab recently. We were the only manufacturer that could read a license plate at the specified distance." says Ed Thompson, CTO. "In our labs we have benchmark tests that we perform against all of the usual suspects, and our 3200 and 4200 series models are

coming up with the best picture quality. We can say with confidence that this line of cameras is second to none.”

DVTel’s Quasar Smart Camera Series is ONVIF-compliant to today’s specifications, and DVTel is committed to provide firmware updates for all cameras in the field with support for future ONVIF releases as the standards evolve. When ONVIF V2 is approved, DVTel will provide support for this release for all Quasar Smart Cameras.

See all of DVTel’s Smart Security Solutions live at IFSEC 2011 at Stand 4/E20 in Birmingham, UK the week of May 16, 2011.

About DVTel

DVTel develops, designs, and provides smart security solutions for video surveillance that help protect critical infrastructure -- in transportation hubs, city centers, nuclear and power facilities along with buildings and campuses of corporations, educational institutions and government facilities. We tie together leading edge IP-based cameras and encoders, with built-in analytics capabilities that detect and report security threats, creating a powerful security “edge”. Using our Intellectual Property for the design and integration capabilities, we manage these edge devices through our versatile and highly scalable Latitude video management system. DVTel's solutions address the security needs of single locations requiring as few as two to three cameras, as well as those with global operations and thousands of video channels spread throughout a continent or around the world. For more information, go to www.dvtel.com.

DVTel, Smart Security Solutions, ioimage, iSOC, Latitude, Quasar, Altitude, SceneTracker, CaseBuilder, and Mentor are registered trademarks of DVTel Inc. All other company names and products are trademarks or registered trademarks of their respective companies.

FOR MEDIA INQUIRIES CONTACT

Bruce Doneff
Public Relations
201.966.6583
doneff@verizon.net

FOR DVTel CONTACT

Kim Robbins
Director, Marketing Communications
DVTel, Inc.
201.708.9820
krobbins@dvtel.com