



## **DVTel Announces New Product Line: Universal Storage Solution**

*Platform Provides Peace-of-Mind and Reduces Installation Time and Cost*

**Ridgefield Park, NJ, September 19, 2011** -- DVTel, Inc., multiple award-winning market leader in IP Video Surveillance, announced today that they are releasing a new product family called Universal Storage Solution or USS. This is a DVTel branded hardware platform that makes purchasing and installation easier by offering a cost-effective, high-availability, high-reliability server and storage solution for DVTel's cornerstone Video Management products. The USS can be delivered pre-installed with DVTel's Software, reducing commissioning time and hassle.

The USS will come in optimized 1u and 2u 19" rack configurations with up to 24 TB of Raw Storage. There is an immediate improved installer and user experience - Server and Storage all-in-one reduces the unit count, the amount of space required and the planning and installation time. All of these factors result in a vast improvement in the total cost of ownership.

DVTel offers the USS pre-installed with the Latitude NVMS or the Solus VMS. In addition to the video management software, pre-installed diagnostic tools help with the management of the total system and provide means to resolve any technical challenges.

The flexible offering includes non-RAID units for cost sensitive applications and RAID units for high-availability, high-reliability installations. 1u and 2u All-in-One setups can support up to 100 cameras at 100 Mbps with a maximum of 20 playbacks and 5 transcoding sessions. A 1u Archiver only configuration supports 200 Cameras with 200 Mbps, 20 playbacks and five transcoding sessions. A 2u Archiver supports 240 cameras at 320 Mbps with a maximum of 30 playbacks and up to 5 transcoding sessions.

There is a 3 year manufacturer warranty and a fast lead time on orders.

"DVTel is excited about this latest offering. We know that our Systems Integrators need competitively priced VMS offerings. We also realize that the less time they spend installing and setting up systems, the more time they will have to properly train and support their customers. And by responding to their requirements, we can provide a solution that costs them less both initially and in installation time." says Dan Hochberg, Vice President of Corporate Sales. "By choosing DVTel, our customers can rest easy, using our Platform which is optimized to DVTel video requirements."

See all of DVTel's Smart Security Solutions live at ASIS 2011 in booth #4101 the week of September 19.

**About DVTel**

DVTel, the global leader in IP Video Surveillance, offers complete IP video surveillance solutions. By providing open, scalable systems that include software, cameras, analytics, and advanced applications, our customers enjoy the most cutting edge technology - today and in the future. We value our partners, our systems integrators and our customers. We pride ourselves on nurturing our long-term relationships by offering them quality, dependable products and service; and, most of all, constantly staying ahead of a changing market by listening to our customers and providing the most innovative, cost-effective and future-proof solutions available. For more information, go to [www.dvtel.com](http://www.dvtel.com).

*DVTel, Smart Security Solutions, ioimage, iSOC, Latitude, Quasar, Altitude, SceneTracker, CaseBuilder, and Mentor are registered trademarks of DVTel Inc. All other company names and products are trademarks or registered trademarks of their respective companies.*

**FOR MEDIA INQUIRIES CONTACT**

Kim Robbins

Director, Marketing Communications

201.708.9820

[krobbins@dvtel.com](mailto:krobbins@dvtel.com)