

FOR IMMEDIATE RELEASE

DVTel & partners showcase capabilities through Baltimore's CitiWatch Program at Secured Cities conference in Baltimore

Baltimore, MD -- Municipalities across the United States convened in Baltimore to share the challenges, solutions and best practices in creating a safe and secure environment for their citizens and assets. Baltimore's CitiWatch Program was showcased, with a live tour of one of five Baltimore Police Monitoring Centers, which utilize DVTel's Network Video Management System (NVMS) to provide round-the-clock proactive monitoring from dedicated surveillance rooms.

What started in 2005 with 50 cameras has grown to 542 cameras deployed throughout the city's downtown center and many neighborhoods, integrated into DVTel's Latitude Network Video Management System platform.

"This conference and DVTel's value proposition to the municipalities market is about preventing crime and saving lives," said Paul Smith, VP Sales for the Americas. There are many organizations here today who are at the same place Baltimore was in 2005, with a few cameras and a non-integrated system, but with the drive to build a plan that works."

DVTel and partners Tele-Tector, KLM and KBC Networks had the opportunity to meet with many organizations still in the infancy stages of planning or building a video surveillance infrastructure. Baltimore Mayor, Stephanie Rawlings-Blake shared the criticality of the city's commitment to investment in video surveillance initiatives at a time when municipalities are challenged with reduced budgets, noting this is not the place to cut corners. Her drumbeat was: Start small. Get it right. Review lessons learned. Grow.

"The attendees at this conference are at various stages of the video surveillance spectrum – from having 12 cameras with no true video management system to the City of Baltimore, which is a true model for cities nation-wide and globally. In fact, the Baltimore Police have instilled an open door policy in sharing their experiences and have had visits from organizations from all over the world," said Kristian Gragg, KLM Marketing.

"As DVTel's manufacturers' representative, I come away from this conference clear that this is one of the true mature, and yet expanding vertical markets," said Gragg. "It is our job to help educate and work with these organizations to ensure they know how to define the requirement, know their options and choose a solution that addresses their specific objectives."

THE DVTEL SOLUTION

Latitude, DVTel's NVMS was selected as the primary command and control management software to provide IP network video surveillance for what is now 542 cameras (the project started with 50). These all-weather cameras are equipped with low light and pan-tilt-zoom (PTZ) capability. The Citiwatch Atrium Center has access to all project video feeds from the PTZ cameras located throughout five high-crime neighborhoods and the central business district and can also access video feeds from the housing

project cameras. All cameras record 24 hours a day at 30 frames per second with archiving of 30 days of recording.

BALTIMORE'S COMMITMENT TO THE PROGRAM

The primary focus of the Citiwatch program is pro-active monitoring with the goal of preventing violent crime when possible and to direct police officers to the scene while providing maximum intelligence on what arriving officers will find. Baltimore Police estimate violent crime is down year-on-year more than 15% in the areas covered by the project.

The Mayor's Office of Information Technology drives overall planning and implementation and then turns each completed project phase over to the Baltimore Police, while assisting with on-going maintenance and future planning.

Tele-Tector of Maryland designed the wireless network and the dedicated fiber backbone and manages the project installation. Many of the city surveillance cameras and all of the housing cameras are wireless, which was part of the appeal of the DVTel solution.

ABOUT DVTEL

DVTEL is a leading provider of video surveillance technologies and products that ensure the safety and security of an organization's people, property and assets. DVTEL combines its in-house video management, its IP camera line and surveillance technologies, powered by ioimage intelligent video analytics, with best-of-breed edge device products to offer a full solution that can be customized for the unique requirements of its customers.

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