



Monroe County Utilizes DVTel to Unify IP Surveillance *DVTel iSOC to manage data from over 1000 cameras*

Ridgefield Park, NJ, November 19, 2008 -- DVTel, Inc., multiple award-winning market leader in the development and delivery of intelligent security solutions over IP networks, today announced that Monroe County in New York is rolling out an IP video surveillance system across the entire county. With the DVTel intelligent Security Operations Center (iSOC) as the management software, the project is scheduled to grow to over 1000 cameras. The integrator for this major, on-going project is Simplex-Grinnell.

At present, the Monroe County IP surveillance program numbers four self-contained surveillance systems—the county, the county Department of Transportation, the airport, and the county prisons—all of which will eventually be managed by the DVTel iSOC. Each of the IP surveillance systems will be monitored and maintained by both the primary system “owner” and by County security management.

“Our goal is to integrate everything into one system,” said Charles Diamond, Assistant Supervisor Maintenance and Operations. “Each individual manager has control of their system and with the DVTel Global Client, designated County personnel have access to all video feeds.” At the center of this ambitious project is a highly robust fiber network that Diamond and team continue to expand.

Diamond continued, “We have both our 911 center and the emergency preparedness center, and we can bring video into those locations as warranted or if any of other location, like a prison or the airport, goes down. The beauty of IP surveillance and this design is that we can set up a command post anywhere and we can move a control room instantly.” And as County officials pointed out, the DVTel command and control software gives Monroe County the flexibility and scalability critical to the project’s goals while keeping project costs manageable.

“The majority of the infrastructure is set up and now we deploy everything as IP, including cameras. For our smaller buildings installing analog would have been relatively easy, but for the larger buildings we can’t pull all that coax. And in the jails and some other locations, IP helps us overcome significant installation headaches and makes things much cheaper. Repairs and maintenance are also less costly. There is an initial cost factor, but the total cost of ownership for this IP-based surveillance system is significantly more favorable than any alternative”

As the Monroe County project expands, the vast majority of the new cameras are IP and are supplied by DVTel as well. The cameras come equipped with motion detection capabilities and are programmed to pop video as incidents are detected and/or alarms sounded. The County is utilizing the DVTel map feature and plans to migrate the current intercom system to the integrated DVTel intercom capability. The goal is integration across the county and minimizing the number of stand-alone systems.

All the county's buildings and courts are monitored; the DOT system has key roads and intersections under surveillance; both correctional facilities will be monitored, as is the Greater Rochester International Airport. "We are creating a highly useful community asset," a County official explained. "Instead of all organizations going in different directions, we want to unify the systems so as to serve our wider community in the most efficient and cost effective manner. Now, emergency preparedness, 911, and law enforcement all have an excellent view of what is happening, so that we can catch the bad guys a lot faster."

Prior to DVTel, the county had another IP video system provider that was not meeting their ambitious demands. DVTel replaced the incumbent company in the middle of the project, "DVTel had what we needed to accomplish our goals, and they have provided excellent support along the way."

About DVTel

DVTel has the largest installed base of end-to-end IP physical security solutions in the world and is the recipient of over ten awards for products and innovation. As the pioneer and dominant market player in the creation, development, and delivery of Multi-source Intelligence Systems over IP networks, our software-based solutions create superior value by providing customers a unique level of freedom to focus on what's most important—their primary business goals.

DVTel's unified intelligent Security Operations Center (iSOC) V5 combines Longitude IPAC, Latitude Network Video Management (NVMS), video analytics capability, as well as other powerful management modules to create a rich integration platform that offers a single, highly intuitive graphical user interface. iSOC V5 is the only open standards, IP-based security management center that unifies all video, audio, data, access control, trend analysis and alarm management functionality into one enterprise physical security center.

DVTel is leading the transition from closed, proprietary security systems to open, standards-based platforms. Our unified solutions leverage existing network infrastructure while providing unmatched levels of flexibility, scalability, cost-effectiveness—all backed by superior customer support. We are the solution of choice worldwide for mission critical and enterprise level installations and our systems are found in thousands of installations around the globe.

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FOR MEDIA INQUIRIES PLEASE CONTACT:

DVTel HQ

Bruce J. Doneff
Strategic Communications
201.966.6583
bdoneff@dvtel.com

Kim Robbins
DVTel, Inc
201-708-9820
krobbins@dvtel.com