



DVTel Acquires Analytics Leader ioimage

Company continues to expand intelligent Security Operations Center Offering

Ridgefield Park, NJ, January 12, 2010 -- DVTel, Inc., multiple award-winning market leader in the development and delivery of intelligent security solutions over IP networks, today announced that two network video surveillance industry pioneers are coming together with DVTel's acquisition of ioimage, the leader in intelligent video appliances.

The decision to acquire ioimage is central to DVTel's on-going strategy to innovate end-to-end, IP-based physical security solutions so that they continue to grow to meet the changing needs of its customer base. Over the past 18 months, the company has seen a significant increase in the number of third-party analytics solutions integrated with DVTel's enterprise level systems around the globe. It increasingly made good strategic sense to offer the very best analytics capabilities as part of DVTel's own iSOC solution.

By adding the ioimage product portfolio to DVTel's extensive list of IP-based offerings, the company is providing end users the ability to purchase the most in-demand products from one source, with the added benefit of true system unification, and not just integration.

ioimage is the market leader and pioneer in the intelligent video appliance market. It provides high-performance video encoders and cameras with built-in, self sustaining video analytics. The appliances are designed and packaged for simplicity and from the start have always offered a new approach to video security by transforming surveillance into a proactive, event-driven process. ioimage, founded in 2000, uses edge and centralized DSP-based devices for real-time detection, alert, and tracking of intruders, vehicles and other threats, resulting in significantly improved safety and security for government and commercial organizations.

The integration of ioimage intelligent edge devices into DVTel's complete iSOC platform, offering video, audio, access control and alarm management over IP networks, will enable the company to provide comprehensive solutions to the growing demands of enterprise customers and further tailor DVTel's vertical domain expertise in areas such as remote monitoring.

ioimage President, Roni Kass commented "ioimage is recognized as the world's market leader for intelligent cameras and encoders with a 37 percent market share in the analytics space. With over 100 partners in more than 35 countries, we are a natural fit with DVTel's similar market strategies and global reach, and our two companies have highly compatible corporate cultures."

"We are committed to bringing the most powerful, market-tested end-to-end IP solutions to our customers," said DVTel President and CEO, Eli Gorovici. "Solutions that are easy to use, deliver measurable results, and demonstrate an on-going commitment to our customers. "We look forward to welcoming ioimage's people to our team and their products into our growing fold of solutions."

About DVTel

DVTel is the pioneer and dominant market player in the creation, development, and delivery of Multi-source Intelligence Systems over IP networks, our software and hardware solutions create superior value by providing customers a unique level of freedom to focus on what's most important—their primary business goals. DVTel has

the largest installed base of end-to-end IP physical security solutions in the world and is the recipient of over a dozen awards for products and innovation

DVTel's unified intelligent Security Operations Center (iSOC) V6 combines Longitude IPAC, Latitude Network Video Management (NVMS), video analytics capability, as well as other powerful management modules to create a rich integration platform that offers a single, highly intuitive graphical user interface. iSOC V6 is the only open standards, IP-based security management center that unifies all video, audio, data, access control, trend analysis and alarm management functionality into one enterprise physical security center.

DVTel is leading the transition from closed, proprietary security systems to open, standards-based platforms. Our unified solutions leverage existing network infrastructure while providing unmatched levels of flexibility, scalability, cost-effectiveness—all backed by superior customer support. We are the solution of choice worldwide for mission critical and enterprise level installations and our systems are found in thousands of installations around the globe.

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