



DVTel Now Available Pre-installed on Intrinsa VideoAppliance Maximum Flexibility, Maximum Choice Product Lines

CUPERTINO, CA and RIDGEFIELD PARK, NJ, – March 24, 2011 – [Intrinsa](#), the VideoAppliance Company, and DVTel, a multiple award-winning market leader in Smart Security Solutions for video surveillance, announced today that DVTel's Latitude Network Video Management System (NVMS) is now [Intrinsa VideoAppliance SELECT Partner Certified](#) for the Intrinsa Maximum Flexibility and Maximum Choice product lines.

“Our goal is to make it as easy as possible for our customers and integrators to use our products,” said Ed Thompson, CTO, DVTel. “By being certified and pre-installed on Intrinsa’s Maximum Flexibility and Maximum Choice VideoAppliance product lines it not only provides our customers with peace of mind that the products have been tested and certified to work together but it enhances the customer experience as well.”

DVTel's Latitude NVMS is a fully scalable enterprise class video management system. Its advanced architecture enables simultaneous live monitoring from multiple stations and is easily configurable for storage both on and off site. The Latitude NVMS software can be configured to store and view from one to thousands of cameras and monitor connections across an unlimited number of servers. It is designed to integrate with existing access control, CCTV equipment, and other security applications.

Latitude NVMS is one member of DVTel's Smart Security Solution suite which also includes Solus Video Management System, ioimage intelligent video analytics, advanced security control room applications and the full line of H.264 based High Definition (HD) IP Cameras. DVTel's Smart Security Solution is the only open standards, IP-based security management center that not only unifies DVTel solutions, but integrates third party video, audio, data, access control, trend analysis, alarm management functionality and more into one enterprise physical security operations center.

“Intrinsa’s SELECT Partner Certification was created with the customer in mind. The innovative program was designed to remove server and storage integration and related performance concerns for customers,” said George Vaiser, vice president, video system applications, Intrinsa. “By teaming with leading video surveillance providers such as DVTel, customers and security integrators can achieve the maximum benefits for their physical security projects.”

The Intrinsa VideoAppliance Maximum Flexibility product line offers the physical security market optimized server and storage appliance modules. Managed as a single appliance, the Flexibility line provides high performance, high capacity physical security, with support for 1 to 10,000 IP cameras and other IP-enabled devices. Designed to meet the demands of physical security needs, including access control, video surveillance and video analytics the Intrinsa VideoAppliance Maximum Flexibility product line is delivered in a standard Windows environment ready for quick setup, right out of the box. In addition to Maximum Flexibility, the Intrinsa Maximum Choice product line adds the option of Security Servers and Security Workstations to address an even wider range of physical security needs.

The Intrinsa VideoAppliance family is designed to deliver installer-ready IP physical security right out of the box. Each appliance automatically sets itself up, and includes an advanced USB media kit with the

customer's choice of video surveillance, access control, video analytics and other certified applications, ready to be activated and running in just minutes.

With the Intransa VideoAppliance family, customers no longer need to purchase risky and expensive commodity servers and storage systems, untested and lacking video optimization for physical security workloads. Intransa appliances are built to incorporate the power of certified technology, such as DVTel's Latitude NVMS, in a dependable, risk-free deployment. The Intransa VideoAppliance eliminates servers, storage and integration complexity, while further reducing a customer's electrical, heating, cooling and overall equipment needs, and all for significant savings.

As the first and most successful program of its type in the physical security industry, the Intransa Technology Lab partner certification program has tested hundreds of software and hardware products. Each product that demonstrates risk-free integration with the Intransa VideoAppliance family achieves the CERTIFIED level. Dozens more physical security vendors have achieved the advanced SELECT or customer-driven SELECT ELITE certification levels for products including video management systems, access control and video analytics. Each SELECT or SELECT ELITE certified software application is available as a preloaded option with Intransa VideoAppliance for simplified installation.

The Intransa VideoAppliance will be on display in the Intransa booth, 8100, at ISC West, April 6-8, 2011 at the Sands Expo and Convention Center, Las Vegas, Nevada. To schedule an advance appointment with Intransa executives, please email Peter.Dumont@intransa.com. DVTel's Smart Security Solutions for Video Surveillance will be featured at booth 8086 at ISC West. To schedule an advance appointment with DVTel executives, please email Crystal Schnell at cschnell@dvtel.com.

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About Intransa

Intransa, Inc. delivers simple and scalable installer-ready appliances, purpose-built for the demands of physical security and industrial video. Intransa VideoAppliance™ sets itself up automatically in under 5 minutes, and is ready for activation of video management software from the leaders in the industry. Our ground-breaking technology eliminates the complexity, cost and ongoing support challenge of integrating commodity servers, storage and hardware, replacing them two-for-one with scalable appliances.

That's in part why Intransa VideoAppliance was named the Best in Video Storage and Distribution by the Security Industry Association at ISC West 2010, as New Product of the Year at ASIS International 2009, and one of the Top 30 Technology Innovations of 2009.

Our patented Video and Data Management & Retention™ (VDMR) technology benefits customers worldwide in retail, public safety, gaming and hospitality, corrections, finance, ports and airports, hospitals and medical centers, managed service providers, transit authorities, manufacturers, Native American organizations, colleges and school districts, utilities and resource companies, and a wide variety of municipal, county, state and federal government users.

The Intransa Technology Labs and our technology partners jointly certify a wide range of physical security and technology products for risk free integration with Intransa VideoAppliance™ at the VideoAppliance™ Certified, enhanced SELECT Certified, or ultimate SELECT ELITE Certified levels. Video management systems, access control, video analytics, cameras, PSIM, life safety, and other physical security products have been tested and certified. A detailed technology partner list can be downloaded at http://www.intransa.com/pdfs/VA_Certified_List_DS.pdf.

For more information about Intransa solutions, customers and technology partners, or to locate an authorized distributor or certified integrator or dealer around the world, please visit us at www.intransa.com.

About DVTel

DVTel develops, designs, and provides smart security solutions for video surveillance that help protect critical infrastructure -- in transportation hubs, city centers, nuclear and power facilities along with buildings and campuses of corporations, educational institutions and government facilities. We tie together leading edge IP-based cameras and encoders, with built-in analytics capabilities that detect and report security threats, creating a powerful security "edge". Using our Intellectual Property for the design and integration capabilities, we manage these edge devices through our versatile and highly scalable Latitude video management system. DVTel's solutions address the security needs of single locations requiring as few as two to three cameras, as well as those

with global operations and thousands of video channels spread throughout a continent or around the world. For more information, go to www.dvtel.com. To follow on Twitter – go to twitter.com/DVTel_Inc.

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