



## **City College Coventry Installs DVTel Unified Video and Access Control** *College plans to implement advanced security services*

**Birmingham, UK and Ridgfield Park, NJ, May 12, 2008** -- DVTel, Inc., multiple award-winning market leader in the development and delivery of intelligent security solutions over IP networks, today announced that City College Coventry in the UK has completed the initial phase of a unified Latitude Network Video Management System and Longitude IP Access Control installation.

The installation is located in a regeneration area of the city, hence advanced protection for students and the buildings' assets is a top College priority. Vision Security is in charge of design and the on-going project installation and was instrumental in introducing Coventry to the superior benefits of an all-IP system.

Upon completion, the unified system installation will comprise hundreds of access control doors and surveillance cameras located in multiple buildings in Coventry city centre. For City College Coventry, this unification of access control and video surveillance controlled by one interface and supplied by a single vendor was a key factor in the decision to install DVTel.

The access control portion of the project is using HID's Crescendo™ multi-technology smart cards. The Crescendo solution provides logical access within the various Microsoft operating systems, combined with industry-leading HID iCLASS® physical access control technology, providing one credential for multi-application support. The cards also enable cashless vending at different locations throughout the campus. "This is real convergence," said Satel Naik, Coventry College's Technical Services Manager, "we have a single multi-application credential that supports our unified platform running advanced access control and video surveillance for multiple locations."

From the beginning the College has been keen to "push the envelope," challenging DVTel, HID, and Vision Security to demonstrate and implement the most advanced functionality that can be delivered by an IP-based system. To that end, future project phases will enable City College Coventry to offer bundled security services to nearby colleges, schools, and businesses over Coventry's network. "At this time, even with the high camera frame rate we are running we are still only using 5% of our network capacity," said Naik. "The network is a valuable resource, made more valuable by the security expertise we are developing, and we can derive revenue by integrating systems and solutions, and by implementing an extension of our security program to nearby college facilities."

"Coventry College represents the future of unified, IP-based security," said DVTel EMEA Managing Director, David Petrook. "In such installations which have a highly robust network, the end user sees the potential to install highly effective security at their site over an existing infrastructure instead of implementing specialist cabling for CCTV. This ensures they reduce cost and ensure maximum flexibility to install the system in other buildings in the city. This also assists in reducing costs and increasing revenues by offering a highly valuable service to other buildings and potential 'customers.'"

## **DVTel and Education**

DVTel continues to demonstrate major success in the education marketplace with more than a dozen installations over the last year in the UK alone. Notable end users include the Royal College of Music, which significantly upgraded their security with the Latitude Network Video Management System (NVMS); Bishop Burton College where DVTel video surveillance provides parents with peace of mind that their new students are well taken care of; Havering College in which outmoded DVRs were replaced with IP-based system offering superior flexibility, scalability; and the story of increased security and greater operational efficiencies is repeated at Gladys Aylward School, New College Durham, and in several more.

## **About HID Global**

HID Global is the trusted leader in providing solutions for the delivery of secure identity, serving customers worldwide with proximity and contactless smart card technologies; IP-based networked access solutions; secure and custom card solutions; photo ID and ID card application control software; high definition printer/encoders and secure card issuance solutions. Headquartered in Irvine, California, HID Global operates international offices that support more than 100 countries and is an ASSA ABLOY Group brand. To learn more, please visit [www.hidcorp.com](http://www.hidcorp.com).

## **About Vision Security Systems**

VSS have over the years gained a wealth of experience in integrating Access Control, CCTV and Intruder systems together to produce a cohesive Security Management Solution. Our expertise has now expanded with a full understanding of data networking and IP convergence. Based from our offices in Kent, VSS can provide auditing and planning, design and implementation service to organisations across the UK and EMEA. For more information: [www.visionsecurity.co.uk/](http://www.visionsecurity.co.uk/)

## **About DVTel**

DVTel is ranked #1 in market share in North America by IMS Research for the Network Video Software market. With more than ten awards for products and innovation, DVTel is both a pioneer and the dominant market player in the creation, development, and delivery of Multi-source Intelligence Systems over IP networks. Our software-based solutions create superior value by providing customers a unique level of freedom to focus on what's most important—their primary business goals.

DVTel's unified intelligent Security Operations Center (iSOC) V5 combines Longitude IPAC, Latitude Network Video Management (NVMS), video analytics capability, as well as other powerful management modules to create a rich integration platform that offers a single, highly intuitive graphical user interface. iSOC V5 is the only open standards, IP-based security management center that unifies all video, audio, data, access control, trend analysis and alarm management functionality into one enterprise physical security center. DVTel is leading the transition from closed, proprietary security systems to open, standards-based platforms. Our unified solutions leverage existing network infrastructure while providing unmatched levels of flexibility, scalability, cost-effectiveness—all backed by superior customer support. We are the solution of choice worldwide for mission critical and enterprise level installations and our systems are found in thousands of installations around the globe.

DVTel, iSOC, Latitude, Longitude, Altitude, SceneTracker, CaseBuilder, Mentor, NetTalk are registered trademark of DVTel Inc. all other company names and products are trademarks or registered trademarks of their respective companies.

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