



Bishop Burton College Enhances Safety and Security with DVTel *iSOC deployed to monitor access to campus and student facilities*

Birmingham, UK and Ridgefield Park, NJ, May 21, 2007 -- DVTel, Inc., ranked number one in market share by IMS Research and multiple award-winning market leader in the development and delivery of intelligent security solutions over IP networks, today announced that Bishop Burton College, located in Bishop Burton in the North of England, has deployed the DVTel intelligent Security Operations Center (iSOC) to upgrade security at their expansive campus.

The College's legacy analogue system had grown over the years, and following the current market trend of IP physical security systems, they decided to move to a digital solution which is being overseen by the IT department. Specialist public sector IT reseller C>Ways, the integrator and installer for the security project, showed management a demonstration of the DVTel video management software, and they were sold.

“We had spent loads of time looking through hours and hours of video, searching for a particular incident,” said Alan Anderson, Computer Services Manager. “With DVTel, you have the ability to search on motion detection, time and date, or a particular alarm which helps improve efficiency tremendously. ”

The Bishop Burton College is situated on quite a large campus, with 143 buildings, a huge parkland, and a working farm. Cameras have been located to monitor roadway entrances to the campus and high traffic areas where students reside, work, and spend their free time. The system is used primarily for post-event investigation and the College has been pleased with the results. Anderson commented that they have quickly and successfully located quite a few events and in some instances the police have been involved, “The image quality of the video has been good, so that has been very helpful.”

“C>Ways chose to implement a DVTel iSOC platform for its IP CCTV Solution at Bishop Burton College for its high quality video image, flexibility and ease of installation” said Simon Reed Account Manager at C>Ways. “C>Ways have worked with Bishop Burton for a number of years and the opportunity to expand their CCTV and Access Control system over the IP network fitted in perfectly with C>Ways portfolio of IP Integration”

Currently, 22 cameras run on the DVTel platform and plans call for transferring all cameras onto the IP network over time. The iSOC enables quick camera set-up and cameras can be moved around on the network if and when needed. In addition, the College is investing GBP 25 million in new building construction and those cameras will

also be managed by the DVTel software. Eventually, the system could number upwards to 90 cameras in all.

“By law, we have parental responsibility for our under-18 students, and we must take that very seriously,” said Anderson. “We’ve been more than satisfied with the DVTel system. It gives us everything we need and in less than five minutes.”

About C>Ways

C>Ways UK is a private sector limited liability company. Its aims are to deliver unbiased technical consultative advice, planning, and deployment services to public and private sector organizations. Established in 1995, C>Ways has a high profile within the UK Further Education and Local Community/Government sectors. Every member of the C>Ways consultancy and R&D departments have Higher National or Degree qualifications and all staff take part in the strict in-house education plan in an effort to lead in trends within telecommunications and Internet-based market sectors.

About DVTel

DVTel is ranked #1 in market share in North America by IMS Research for the Network Video Software market. With more than ten awards for products and innovation, DVTel is both a pioneer and the dominant market player in the creation, development, and delivery of Multi-source Intelligence Systems over IP networks. Our software-based solutions create superior value by providing customers a unique level of freedom to focus on what’s most important—their primary business goals.

DVTel’s unified intelligent Security Operations Center (iSOC) V5 combines Longitude IPAC, Latitude Network Video Management (NVMS), video analytics capability, as well as other powerful management modules to create a rich integration platform that offers a single, highly intuitive graphical user interface. iSOC V5 is the only open standards, IP-based security management center that unifies all video, audio, data, access control, trend analysis and alarm management functionality into one enterprise physical security center.

DVTel is leading the transition from closed, proprietary security systems to open, standards-based platforms. Our unified solutions leverage existing network infrastructure while providing unmatched levels of flexibility, scalability, cost-effectiveness—all backed by superior customer support. We are the solution of choice worldwide for mission critical and enterprise level installations and our systems are found in thousands of installations around the globe.

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