



## **DVTel and Arcadian Networks Partner to Deliver IP-based Remote Surveillance, Access Control, and Monitoring of Remote Sites and Assets**

**Ridgefield Park, NJ, March 28, 2007** -- DVTel, Inc., ranked number one in market share in network video software and multiple award-winning market leader in the development and delivery of intelligent security solutions over IP networks, today announced that Arcadian Networks, Inc., a privately held, mission-critical, wireless, telecommunications carrier, has certified select DVTel IP-based remote video surveillance and monitoring products. With this announcement, companies seeking to secure and monitor remote sites and assets—electric utility substations, oil field well heads, supply depots and equipment warehouses—can do so in real-time, wirelessly from virtually anywhere across the Arcadian Networks broadband service area.

“Critical Infrastructure Industries such as Electric Utilities, Oil and Gas companies, and Water Utilities have a tremendous need to ensure the physical security of their dispersed, remote assets and facilities,” said Gil Perez, president and chief executive officer of Arcadian Networks. “For the first time these industries will be able to cost-effectively deploy state-of-the-art video surveillance technology via a private, wireless IP-network at a fraction of the cost of alternative terrestrial methods.”

Since the US Federal Government Energy Policy Act of 2005, regulatory bodies such as the NERC and FERC have been calling for tighter security controls over the nation’s critical infrastructure in an effort to make vital national interests more impervious to malicious attacks and resilient to natural disasters. In addition, the US Department of Homeland Security as well as town, county, and state first responders such as police and fire prevention authorities have sought new tools and technologies to better monitor high-risk targets. With the combined solution from DVTel and Arcadian Networks, critical infrastructure companies and those organizations that seek to protect these companies now have a cost-effective, robust approach to rapidly deploy IP-based video surveillance and access control solutions.

“We’re pleased that our products have passed the certification criteria employed by Arcadian Networks and can now be offered to any company within Arcadian’s 23-state communication service territory,” said Eli Gorovici, DVTel president and chief executive officer. “Our combined offering will deliver greater levels of physical access control, security, and surveillance to critical end user markets by leveraging our combined state-of-the-art systems and mission-critical capabilities.”

The combined solution has already been successfully deployed and promises to reduce the cost of field security, operations and management, while improving field technician safety. What’s more, reduction in vandalism, theft, and malicious behavior will further reduce costs and improve insurance premiums.



For more information on DVTel please visit [www.dvtel.com](http://www.dvtel.com). For more information on Arcadian Networks, please visit [www.arcadiannetworks.com](http://www.arcadiannetworks.com).

### **About DVTel**

DVTel is ranked #1 in market share by IMS Research in North America in the Network Video Software market. With more than ten awards for products and innovation, DVTel is both a pioneer and the dominant market player in the creation, development, and delivery of Multi-source Intelligence Systems over IP networks. Our software-based solutions create superior value by providing our customers a unique level of freedom to focus on what's most important—their primary business goals.

DVTel's unified intelligent Security Operations Center (iSOC) V5 combines Longitude IPAC, Latitude Network Video Management (NVMS), video analytics capability, as well as other powerful management modules to create a rich integration platform that offers a single, highly intuitive graphical user interface. iSOC V5 is the only open standards, IP-based security management center that unifies all video, audio, data, access control, trend analysis and alarm management functionality into one enterprise physical security center.

DVTel is leading the transition from closed, proprietary security systems to open, standards-based platforms. DVTel's unified solutions leverage existing network infrastructure while providing unmatched levels of flexibility, scalability, cost-effectiveness—all backed by superior customer support. We are the solution of choice worldwide for mission critical and enterprise level installations and our systems are found in thousands of installations around the globe.

DVTel, iSOC, Latitude, Longitude, Altitude, SceneTracker, CaseBuilder, Mentor, NetTalk are registered trademark of DVTel Inc. all other company names and products are trademarks or registered trademarks of their respective companies.

### **About Arcadian Networks**

Arcadian Networks is a mission-critical telecommunications carrier providing the first private, secure wireless data communication network for utilities and other 'dispersed-asset' industries in a wide portion of the rural United States. Through its unique 700 MHz-based network, the company offers utilities such as electric, oil and gas, and water with a turnkey flexible high-speed broadband network allowing real-time monitoring and control of operations and management applications. Arcadian Networks provides the foundation for reliable, secure and efficient networking focused on operational, mission-critical assets and infrastructure. Based in New York, Arcadian Networks has secured funding from investors including: Goldman, Sachs and Co.; Gilo Ventures; and Clal Industries and Investments Ltd.

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