



## **Managing Director of Access Control (Permanent/Full Time)**

*Location: Fishkill, NY*

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### **About the Opportunity:**

DVTel, Inc is a privately owned, dynamic company, providing digital video, audio, data and access control solutions for the security industry. The DVTel mission is to be the pioneer and dominant market player in the creation, development, and delivery of intelligent video solutions over IP networks.

DVTel provides the complete security solution by offering a full-featured, enterprise-wide IP-Based Network Video Recorder System (NVRS) and Access Control that functions as an integration platform for several mission-critical security systems. DVTel is constantly growing and evolving, and as part of our growth process we are searching for talented individuals to join our team.

### **Description:**

Managing Director of Access Control: Manage the Access Control Software Development team of 10 people in Fishkill, including developing policies, standards and procedures, recruiting, directing and evaluating employees. Confer with executive management and coordinate with marketing, production, sales, and support departments to refine business strategies for Access Control product line. Keep abreast of state-of-the-art in security industry and analyze market demand for new features to identify new applications and opportunities for Access Control product line and to plan and assess feasibility of product development projects. Manage and coordinate full product life cycle development for the Access Control product line including: market based requirements analysis, direction, review and approval of product design/specifications, deployment and integration, manufacturing, quality control and final product field release. Manage business unit budget including salaries, purchasing, expenditures, outside contracts, and client-approved creative design is kept intact throughout production.

### **Requirements:**

Master of Business Administration in Management

2 years experience in a management position in the security technology industry, in the job offered or in any management position that involves knowledge of the demands and sales channels of the security technology industry, including but not limited to marketing management, sales management, business development or strategic management, or technical management.

**We offer competitive salary and generous benefits.**

**Please Email resume to: [Jobs@dytel.com](mailto:Jobs@dytel.com)**