



## ***Applications Engineer (Permanent, Full Time)***

*LOCATION: Ridgefield Park, NJ*

### **About the Opportunity:**

DVTel, Inc is a privately owned, dynamic company, providing digital video, audio, data and access control solutions for the security industry. The DVTel mission is to be the pioneer and dominant market player in the creation, development, and delivery of intelligent video solutions over IP networks.

DVTel provides the complete security solution by offering a full-featured, enterprise-wide IP-Based Network Video Recorder System (NVRS) and Access Control that functions as an integration platform for several mission-critical security systems.

DVTel is constantly growing and evolving, and as part of our growth process we are searching for talented individuals to join our team.

### **Duties and Responsibilities include, but not limited to:**

- Application Engineer supports the Sales Managers in achieving company goals.
- Conduct design sessions with customers on their specific application scenarios.
- Assist DVTel Sales Managers in preparing customer price quotes with network diagrams.
- Respond to customer RFPs, RFQs and RFIs.
- Respond to customer questions on new possible features.
- Deliver product presentations to systems integrators, end customers and A&E consultants.
- Deliver product demonstrations.
- Assist A&Es in preparing project specifications.
- Provide on-site customer demo support and demo installation.
- Provide written feedback to company management and to product management on user requirements and competitive information obtained from market inputs.
- Support customer evaluations and test pilots.
- Prepare Application Notes on system design and best practices.
- Layout specific customer Network Designs to assist Sales in preparing price quotes.
- Interface with internal Software Engineering group to identify customer integration requirements when needed.

We offer competitive salary based on experience and generous benefits.

**Please Email resume to: [jobs@dvtel.com](mailto:jobs@dvtel.com)**

**Please mention position title and salary requirements**